

30 October 2017

The AIT Alumni / The AITAA GBM Delegates

My Dear AIT Co-Alumni,



I, Maria Fe Nuestro Ferriols, Fe to my friends and colleagues, sincerely apologize for getting in touch just now. I was nominated for the AITAA Presidency last September 30. I accepted the nomination last October 5. I have been traveling on a pilgrimage these past several weeks in Jordan-Israel-Egypt-Dubai. The itinerary has been hectic, emotionally draining, and we hardly had the breathing time to rest and be connected. During the pilgrimage, I prayed hard to God for guidance on my why's and my how's for accepting the nomination. I want to contribute and give back to AIT, our alma mater with an encouraging and caring team supporting and working with me. It has to be the AIT alumni family together. I need you to join me in moving our AIT forward.

I am based in Manila, running my IT consulting company these past 16 years, and with other companies, a total of 37 working years. My company is a systems integrator, offering IT solutions to our clients, covering business solutions architecture that includes hardware, software, network, training, implementation services, maintenance and support. These solutions come from all over the globe. We bring them in as business partners. Our partners are not necessarily present in the country. Our clients are not all Philippine-based. Some of their facilities are in the USA, Australia, United Kingdom, Singapore, Japan. We work with their teams via face-to-face meetings, emails, liquidfiles, dropsend, google drive, teleconferencing, skype, viber chats, messaging, SMS. We do our work onsite and off-site. And we deliver to our clients, on specs, on time, on budget.

In a similar vein, our AIT alumni are spread all over the world. We can continue to be connected and work together to assist AIT to move forward. Our businesses operate that way. We will work together as teams via face-to-face meetings, emails, liquidfiles, dropsend, teleconferencing, skype, viber chats, messaging, SMS. We will work onsite and off-site. And we will deliver. The attached files shows what work we may deliver in two years and the experience and skills that have been proven to make them happen.

Our alumni work is voluntary. We cannot expect revenues that come from projects with clients. We cannot expect full time participation from all alumni as we continue to build our careers and prove the relevance of our AIT education. With those who are willing, we will have ways to find common times to meet across various time zones and share our limited time and resources.

We need to understand AIT and AITAA better. AITAA has come into being because there was an AIT. AITAA could not have been without AIT. The pillar has always been AIT. With all the storms and the floods that came its way, that pillar now needs a reinforcement buttress. With AIT's permission, AITAA could be one of those steady trusses. We will listen, but we plan to be heard as well. There will be a respectful conversation, as we may have new and innovative suggestions and ideas, coming from all sides.

I pray that I may be given the opportunity to lead AITAA in this conversation with AIT so that together, we can prop up our pillar. For us alumni, we need to be prepared to transform ourselves and our organization for this task of building the buttress for our beloved AIT. And this transformation will need re-architecting our structural design. We cannot work as traditionally usual. Do join me in this challenging and happy task. It is our time. And I expect to meet you online, if not face-to-face.

I, Maria Fe Nuestro Ferriols, am running for the AITAA Presidency and I will truly appreciate your vote and support.

My warmest regards,

A handwritten signature in black ink, appearing to read 'Maria Fe Nuestro Ferriols'.

Fe

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My 21-Point Program of Action If Elected AITAA President

Maria Fe Nuestro Ferriols – I will have the privilege of not starting from square one if elected AITAA President.

Transforming AITAA

1. Any organization in transformation would go back to its reason for being, its mission. And it will look forward to where it wants to go, its vision. Khun Somchet has brilliantly initiated that heavy task. The renewed Mission and Vision of AITAA were discussed and passed in last year's GBM. They will be instituted and internalized.
2. The AITAA Mission and Vision will be fortified with a review and possible recasting of the AITAA Statutes. A Statutes Committee will be formed to focus on the by-laws of our association as well as the organizational structure of the association. Should changes be made, the Statutes Committee will be tasked to disseminate the changes and its impact to the operations of the AITAA. If necessary, a change management program will be crafted by the Statutes Committee to ensure that every active alumni will be made aware of the changes as well move towards the acceptance and adoption of the changes. This Statutes Committee will define its work program and timeline for its deliverables.

Connecting the AIT Alumni

3. The database of the alumni will be reviewed for updates. A Membership Committee will be tasked to work with the Alumni Affairs Office to ensure the synchronization of information about the contact history and the latest contact details of the alumni.
4. The Membership Committee will work with the Chapters to get contact updates of the alumni.
5. The Membership Committee will craft a menu of benefits that alumni can get depending on their active participation with their Chapters and/or with AITAA HQ and/or with AIT. The Membership Committee will work with the designated counterpart from AIT. Their outputs will be discussed for approval by the Executive Committee, and if necessary, elevated to the GBM delegates. When approved, these will be disseminated to all alumni. The Membership Committee will define its work program and timeline for its deliverables.
6. The newly launched AIT e-Gazette will be adopted and continued as a platform to inform the alumni on what is happening in AIT, in AITAA HQ, AITAA Chapters, and selected alumni with a good story to tell. An e-Gazette Editorial Board will be created.

Empowering the Chapters

7. A Chaptering Committee will be formed to discuss and gather the best practices being done by each Chapter. These will be documented and shared so that the fires and passion of the active Chapters may be imbibed by other active Chapters as well as re-activated Chapters or newly activated Chapters.
8. The Chapters are encouraged to align their Chapter Mission and Vision with the AITAA HQ. A review of their By-laws and organizational structure may be in order.
9. The Chapters are encouraged to beef up their organization by updating its database of members. The Membership Committee will work closely with the Chapters on this initiative.
10. The Chapters are enjoined to develop a Program of Action that will dovetail with the activities of AITAA HQ. This should not limit the Chapter in planning their own unique activities that will enhance the standing of their Chapter in their communities.
11. The Chapters are requested to provide the AITAA HQ with their planned and ongoing events so that AITAA HQ and AIT may provide support in terms of resources or a news blast.
12. The Chaptering Committee will coordinate with the Chapters to ensure that the information and support flow from the AITAA HQ will be received and used and vice versa. The Chaptering Committee will define its work program and timeline for its deliverables.

Recognizing Alumni Achievements and Contributions

13. The #AITLega60 Project will be adopted from Khun Somchet's administration. An Editorial Board will be assigned to craft the processes of gathering, vetting, editing, and publishing the project entries received by the website.
14. A Content Management Committee, composed of a joint technical and functional team, will be assigned to maintain the website and its contents.
15. A Book Committee will be formed to plan and execute the AIT 60th Anniversary Coffee Table Book.
16. Should online catalogues be imminent, a Catalogue and Retail Committee may be formed.

Giving Back to AIT

17. A Donation/Finance Committee will be formed to manage the process for online and off-line donation or sponsorship remittances, acknowledgement, turnover, use, and audit. The Donation/Finance Committee will establish the partnership with a selected payment gateway for this online feature.
18. The Donation/Finance Committee will coordinate with the designated AIT Official on which part of its Master Plan will a donation campaign be made and turned-over.
19. The Donation/Finance Committee will define its work program and timeline for its deliverables.

Celebrating AIT

20. A Grand Alumni Homecoming Committee will be formed to plan for the 60th Anniversary of AIT in 2019. This Committee will be tasked to bring home as many alumni as possible to savor the positive changes in AIT. They will coordinate their plans with AIT for the program for this event.

Listening to AIT, Telling the Alumni View

21. The representation of AITAA in the Board of Trustees will be the voice of the alumni in the direction setting of AIT. We will listen and be heard.

My AITAA Contributions

Maria Fe Nuestro Ferriols – Fe is an active participant in AITAA activities on her free time from her regular work as an IT Consultant and Professional.

Maria Fe Nuestro Ferriols is a 1982 AIT Master of Science alumna of the Computer Applications Division. Ferriols is her married surname. She was a Nuestro when she was an AIT scholar. She is called Fe by her friends and colleagues in the industry.

Fe is an active member of AITAA Philippine Chapter.

Fe was a member of the Board of Directors of the AITAA Philippine Chapter for several terms until last year, 2016. She represented the Chapter in several AITAA Governing Board Meetings (GBM).

Fe was a past President of the AITAA Philippine Chapter in 1990-92. During her term of office, the Chapter held several campaign and orientation meetings for Filipino candidate applicants of AIT. She coordinated with the AIT Registrar for the materials needed for these fora. During the orientation forum, the Chapter alumni members presented the offerings of AIT, described AIT student life, answered questions, and distributed AIT prospectus and application forms. The Chapter also conducted technology seminars for the public and its members with leading alumni as resource speakers. The Chapter held a regular general assembly for elections and AIT updates after an AITAA GBM, a family day picnic, and Christmas parties. Fe organized an active Board of Directors that helped her deliver these engaging events. Succeeding Boards have adopted the activities she started.

Fe has been an active delegate to several AITAA Governing Board Meetings.

As a member of the Board of Directors of AITAA Philippine Chapter, Fe was a delegate to the AITAA GBM in the following host countries: Manila, Philippines - thrice (1988, 1998, and 2014); Kathmandu, Nepal - twice (1990 and 2001); Seoul, Korea (1995); New Delhi, India (2000); Dhaka, Bangladesh (2002); Bangkok, Thailand (2009); Yangon, Myanmar (2013); Colombo, Sri Lanka (2015); and Siem Reap, Cambodia (2016).

In some of these GBMs, Fe has assisted in being a documenter and rapporteur. She has shared her ideas and suggestions for AITAA participation in AIT's growth, especially during the 50th Anniversary Forum of AIT. Fe has reported the activities done by the Philippine Chapter during the preceding year. She has networked with most of the GBM delegates.

In the three AITAA GBM hosted by AITAA Philippine Chapter, Fe managed major tasks in the preparation and conduct of the meetings. She was a member of the Editorial Board of "AIT: Alive at 55," the coffee table book published by the Chapter during the 44th AITAA GBM in Manila in 2014. Aside from leading the Welcome Committee, Fe facilitated some of the sessions during the 2014 GBM in Manila. She designed and led the preparation of the giveaways during the 1998 GBM in Manila. Fe also organized the city tour and the visit of the delegates to Malacanang Palace for the awarding of the AIT Honoris Causa Doctorate Degree for President Fidel Ramos. During the 1988 GBM in Manila, she organized the trip to Tagaytay for the delegates. In these three GBM's, Fe assisted in raising funds for the Philippine Chapter to host these events.

Fe is an active member of the second batch of students of the Computer Applications Division.

Fe has kept in touch with her batch mates in the Computer Applications Division and with other AIT colleagues. Wherever her personal and business trips take her, she has found time to contact and connect with her AIT classmates and friends, in the USA, Thailand, Taiwan, Singapore, Indonesia, Nepal, and Australia. The CA '80-'82 batch has held class reunions in Bangkok, Taipei, Bali, Manila, and Cebu.

Fe is the active lead in the AITAA Task Force formed in Siem Reap, Cambodia.

Fe accepted to take the lead in the AITAA Task Force formed during the AITAA GBM in Siem Reap last year. This was the response of AITAA to the invitation of VPD Surendra for AITAA to assist AIT in moving forward in terms of focusing on relevant offerings it should give its students, in terms of funding the scholarships and research work performed by the faculty, staff, and students, in terms of improving the facilities of the Institute, in terms of partnering with other organizations, in terms of getting connected with the alumni, in terms of the continuing communications between AIT and AITAA.

As discussed during the 45th AITAA GBM, AITAA HQ must specify the task and then set the Task Force, where the Task Force's activities and accomplishments will be reported in the next GBM. In an email from AITAA HQ in 24 January 2017, the Task Force received its marching orders, as follows:

The Task Force will be the working group:

- a) To help plan, compliment, and coordinate between AIT and AITAA.
- b) To develop the mechanism of how do we, as AITAA, propose to help support and complement AIT.
- c) To also do the communication between AITAA Headquarters and National Chapters.
- d) The Alumni will be the resource pool, as well, as the market of AIT Extension and AIT Consulting.
- e) Another goal is the establishment of AITAA office where all the consulting and projects can be coordinated with AIT in order to generate project equating to funds generated and future income for AIT and AITAA
- f) Alternatively, the Task Force can decide what it wants to do.

The Task Force will define the expected outcome of the activities above, and provide suggestions on how the results of the activities can be used.

The Task Force will provide an estimate of the money (budget) required to complete the above activities.

With these instructions, Fe formed a small group in late February to define what is reasonably doable in less than 10 months. The small group is composed of Fe Ferriols, JP Sianghio, Gayette Salacup, Allan Cotecson, and Dell Santos. The small group decided to address the tasks that have been colored yellow above, by way of initiating the #AITLega60 Project.

The #AITLega60 Project will showcase AIT alumni accomplishments thru a website and a coffee table book. The expected online project entries thru the website are the systems, infrastructure, and communities built anywhere around the world that has created social and economic impact in its geographic location during the time it was made. Projects done in any year or decade since AIT was established will be welcome. Thus, the project will showcase AIT's Legacy in its almost 60 years of existence. The project is targeting 2019, AIT's Diamond Jubilee, for the launch of the coffee table book that will feature 60 completed projects, gleaned from entries in the website.

The website will be built using a platform that accepts the registration of an alumnus/alumna and allow entry of information about a completed project with a major involvement of one or more AIT graduates. The concerned Chapter will be requested to verify and vet the entry while an Editorial Board will fine tune the entry's language and layout. The project entries will allow, beside the project description and the participating alumni, the attachment of documents, maps, photos, and videos. The platform will allow a search of the project entries via the metadata of the attached files and the indexed words in the submitted documents. Searches could be made by date, project type, divisions/schools, by alumni, by project cost or a combination of filters.

After the search for a software platform that can address the specified requirements and a prototype developed, the #AITLega60 Project proposal was presented to the AITAA Philippine Chapter Board and some alumni members, in the presence of VPD Surendra and 4 AIT faculty members and staff on 25 May 2017. Given the support from VPD Surendra and the AITAA Philippine Chapter, the #AITLega60 Project Proposal was submitted to the AITAA HQ for review and approval in 12 July 2017 so that it can be disseminated to various alumni Chapters.

With the communications sent by Prof Worsak to all alumni Chapters clarifying the AIT stand about sharing of revenues and expenses from solicited donation, AITAA HQ requested for a change in the submitted #AITLega60 project proposal.

Thru the sponsorship of the Ministry of Foreign Affairs thru the Royal Thai Embassy, Fe had the privilege of presenting the revised project proposal in person to Khun Somchet, Khun Wasu, Khun Charoen, and VPD Surendra in the morning of 27 September 2017. In a separate meeting that afternoon, Fe discussed this project with Khun Thanin and Dr. Jay. Khun Somchet approved the project with a suggestion that the final approval should come from the GBM. Khun Somchet also approved the suggestion to include a payment gateway for the website to accept advertisements, donations, and possible creation of a catalogue of items for sale. A business plan was requested.

This project proposal was also discussed briefly with Prof Worsak in the morning of 28 September 2017. Prof Worsak's verbal confirmation of support and his FB post the next day showed his commitment for the project.

The Task Force is currently implementing the #AITLega60 Project website and a working prototype will be presented during the GBM. The Task Force will present the proposal for the GBM approval. In its present form, the project's prototype can achieve the following:

- Show relevance of alumni learning and discipline in the workplace
- Proof of significance of AIT teachings to its students
- Showcase of AIT legacy to the world
- Continuous promotion of AIT to the public, candidate students, and donors
- Gather alumni skills information
- Create a pool of expert resources
- Develop an alternative communication channel among alumni

Fe has been a consistent performing student leader during her AIT stint in 1980-82.

While Fe was a student at AIT, she was elected as the Computer Applications (CA) Division representative to the Faculty Student Liaison Committee (FSLC).

Fe was the CA Junior Representative to the organization of the Stars War competition, the Sports Fest, and the Debate competition among the Divisions.

Fe was elected as one of three representatives of the Filipino Association to the General Assembly (GA) of the AIT Student Union. She helped organize the Filipino entry for the Cultural Show which brought the Filipino community to the Hall of Fame for consistently winning the said competition.

Fe was appointed by then AIT SU President as the first woman Co-Editor-in-Chief of AsTech, the magazine published by the AIT Student Union. Two volumes of the magazine were published under her term.

Fe became the first woman in an elective position of the AIT Student Union, winning the election for the position of Secretary-Treasurer.

As an AIT SU Secretary-Treasurer, Fe became one of the first two student ex-officio members of the AIT Academic Senate, the first time students were allowed to participate in the said forum.

In all these positions above, Fe was the voice of the AIT scholar.

My Extra-Professional Activities

Maria Fe Nuestro Ferriols – On her free time from her regular work as an IT Consultant and Professional, Fe is active in several educational, alumni, and socio-civic organizations. She believes these experiences outside her professional life will be useful for working in AITAA.

- As an adjunct lecturer, Fe has taught Management Information Systems (MIS) subjects to graduate and undergraduate students in several universities – Ateneo de Manila University, University of the East, Angeles University Foundation, and Maryknoll College.
- Fe was the Founding President of the Philippine Society of IT Educators (PSITE) in 1998, now the largest IT organization in the country, operating in fifteen (15) regions of the country, with over a thousand members. PSITE is focused on IT faculty development, IT curriculum improvement, and IT facilities upgrade of the schools offering IT degrees in the country. She has been a trusted adviser of the society since its founding. Its National Board and Regional Chapters work together thru semi-annual national events and monthly regional workshop sessions, mostly organized and managed onsite and off-site via emails and online meetings. She started the practice of engaging IT vendors for technology updates and sponsorships for events and trainings to help finance the activities of the society.
- Fe was a member of the Technical Panel for IT Education (TPITE) that crafted the memorandum circulars of the Commission on Higher Education (CHED) that mandate the curriculum, faculty, and facilities requirements for BS Computer Science, BS Information Technology, and BS Information Systems for universities and colleges to comply with. She evaluated schools for compliance and recognition as Center for Development and Center of Excellence.
- Fe used to be a Manila Bulletin newspaper columnist on information technology trends and its impact on the daily lives of people. Manila Bulletin is the Philippines' second oldest and second largest broadsheet newspaper by circulation with about 1.17 million readers.
- Fe is a Board Director and a past President of the University of the Philippines School of Statistics Alumni Association (UPSSAA), representing her college in the University of the Philippines Alumni Association (UPAA). As such, she has initiated and project-managed the revamp of the UPAA website to include online donations to the University of the Philippines via a tie-up between UPAA and the Union Bank of the Philippines (UBP). She simplified the website approach for the alumni with key buttons for Connect, Give, Say, Buy, Contact, and Download (See www.upalumni.ph). She has organized several alumni reunions and technical fora held not only in the Philippines, but also in Singapore. She has organized several successful fund-raising projects for the UPSSAA.
- Fe is the Batch'74 President of her high school class at the St. Mary's University (SMU) in Bayombong, Nueva Vizcaya. As a Ruby Jubilarian, she was appointed as the over-all chair of the 3-day Grand Alumni Homecoming for the Elementary and High School of SMU in August 2014. The successful 3-day event was attended by over 800 alumni coming not only from the various islands of the country but from many countries around the world. She also led the fund-raising for the event, the souvenir program, the souvenirs, and the alumni gifts for the alma mater that included scholarships and technology facilities for pedagogy.
- Fe is an active contributor and supporter of the St. Mary's University Alumni Care Team (SMU-ACT), a hospice care partnership with the Franciscan Sisters, taking care of the mental, psychosocial, and spiritual preparedness of the terminally ill patients. She has been raising funds from foreign and local supporters for this cause.

- Fe is currently a Board Director and Treasurer of the Philippine Thai Cultural Organization (PTCO) since its inception in 2009. PTCO has been recognized by the Tourism Authority of Thailand (TAT) with the Friends of Thailand Award - International Organization Category in 2013. PTCO has been active in promoting the cultures of Thailand and the Philippines via exchange of professionals, two-way cultural tours, food festivals, fashion shows, and cooking classes. As the Treasurer, she has initiated and monitored fund-raising activities not only for PTCO's events but also for support to those affected by natural calamities like the floods in Thailand in 2011 and the various typhoons that hit the Philippines every year. PTCO has also sought donations of used books for turn-over to public libraries in the provinces.
- Fe is currently a Board Director of Balik Kalipay Center (BKC) for Psychosocial Response Inc., focusing on developing the mental resiliency of individuals and communities against traumatic and adverse experiences in the workplace as well as those caused by natural calamities and disasters. In partnership with Yscola, Inc., Fe's training company where she is the Board Director and Treasurer, seminars and counselling are offered to corporate and individual clients.
- Fe is currently a Board Director of the Philippine Institute for the Deaf (PID), focusing on teaching deaf kids how to talk and be part of mainstream education and profession. She could very well relate, having a hearing disability herself. Together with the other Board Directors, they raise funds to accommodate not only paying pupils but also indigent children with hearing disabilities as scholars of the Institute.

CURRICULUM VITAE

MARIA FE NUESTRO FERRIOLS

Birthday: 18 November 1957

Birthplace: Ilagan, Isabela, Philippines

Nationality: Filipino

Educational background:

The Executive Program, 1994
Darden School of Business
University of Virginia, USA

MS (Computer Applications), 1982
Asian Institute of Technology, Thailand

BS Statistics, 1978
University of the Philippines, Philippines

High School and Elementary Diplomas, 1974 and 1970
St. Mary's University, Philippines

Professional Work:

President and Co-owner, 18 July 2011- Present
BEACON SOLUTIONS INC.
314 Corporate 101 Building, 101 Mother Ignacia Avenue, Quezon City 1103

President and Co-owner, 06 Aug 2001 - Present
BEACON FRONTLINE SOLUTIONS INC.
314 Corporate 101 Building, 101 Mother Ignacia Avenue, Quezon City 1103

Managing Consultant and Owner, 01 April 1997 – 01 June 2011
IT KONSULT, INC.
15 Maple Street, West Fairview, Quezon City

Consulting Practice Director, 01 Apr 1999 – 31 Mar 2001
ORACLE SYSTEMS PHILS. INC.
19/f Pacific Star Building, Makati Avenue, Makati City 1100

Principal Consultant, 01 Apr 1998 – 30 May 1999
DATAFLOW, INC.
G/f Bel-Air Star Building, 56 Estrella Street, Bel-Air Village, Makati City

Managing Director and Co-owner, 16 Apr 1997 – 30 Mar 1999
QUALITY CAREER INC.
G/f Bel-Air Star Building, 56 Estrella Street, Bel-Air Village, Makati City

General Manager and Co-owner, 01 Jan 1991 - 02 Apr 1997
STRATEGIC SOLUTIONS INTEGRATORS, INC. (s2i2)
Karmela Building, 2590 Venecia Street, Makati City

Vice President, Special Accounts Department - 01 Nov 1989 - 31 Dec 1990
Manager, Marketing Services, Marketing Department - 01 Apr 1989 - 31 Oct 1989
Manager, Special Projects - 20 May 1988 - 31 Mar 1989
NIXDORF COMPUTER PHILIPPINES INC.
Kodak Building, Chino Roces Avenue, Makati City

Software Support Manager, Software Support Division, 03 Feb 1987 - 30 May 1988
MEGA ULTRA TECHNOLOGIES LTD.
2298 Chino Roces Avenue Ext, Makati City

Staff Consultant - 03 May 1984 - 16 Feb 1987
Software Specialists, Inc. (SSI)
SYCIP, GORRES, VELAYO AND CO. (SGV)
6764 Ayala Ave, Legazpi Village, Makati City

Senior Lecturer - 03 May 1984 - 16 Feb 1987
Institute of Advanced Computer Technology (I/ACT)
SYCIP, GORRES, VELAYO AND CO. (SGV)
6764 Ayala Ave, Legazpi Village, Makati City

Project Manager - 16 May 1982 - 02 May 1984
Systems Analyst - 16 Apr 1983 - 02 May 1984
Sr. Computer Programmer - 01 Jan 1980 - 15 Apr 1983
Project Officer - 16 Aug 1978 - 31 Dec 1979
Project Researcher - 16 May 1978 - 15 Aug 1978
NATURAL RESOURCES MANAGEMENT CENTER (NRMC)
8/F Triumph Building, Quezon Avenue, Quezon City

Career Achievements:

Maria Fe Nuestro Ferriols - An entrepreneur, business owner, systems integrator, systems implementor, project manager, business analyst, systems analyst, programmer, teacher, alumna, student ... and also the best Mommy to three fun-loving kids...

- Coming in as a fresh BS Statistics graduate of the University of the Philippines, she started her IT career as a government employee with the Natural Resources Management Center (NRMC) under the Ministry of Natural Resources (MNR) focusing on Information Systems Management (ISM) using Remote Sensing and Geographic Information Systems for Forestry, Fisheries and Aquatic Resources, and Mining, rising from being a project researcher to programmer to systems analyst to project manager within her six (6) years in government service.
- She honed her IT skills in programming and systems analysis thru a government scholarship at the National Computer Institute (NCI) and later, thru the Australian Government scholarship for her MS in Computer Applications at the Asian Institute of Technology in Bangkok, Thailand. Her management skills were fine-tuned as a scholar of s2i2 for The Executive Program at the University of Virginia, Darden School of Business in Charlottesville, Virginia, USA.
- She then applied her IT education and training in the various jobs she has held thru her years of service in the private sector: in SGV at I/ACT, Mega-Ultra Technologies, Nixdorf Computers, s2i2, Dataflow, Quality Career, Oracle Corporation, and Beacon Solutions.
- She was the **first Project Manager of Geographic Information Systems (GIS) Project** of the Ministry of Natural Resources in 1982. She coordinated with the Environmental Systems Research Institute (ESRI) to bring its President, Jack Dangermond, to give a lecture and encourage government executives on the GIS initiatives in the country. She led teams in educating different provincial governors and regional officers of the Bureau of Lands, Bureau of Mines, and Bureau of Fisheries and Aquatic Resources about the use of GIS.
- She was the **first user and reseller of the Flowcharting software** that documented business and systems processes running on Apple II, Apple II-e, IBM PC/XT, and IBM PC/AT in the mid-'80s.

- She developed training modules and tutorials on Lotus 123, Word Perfect, Wordstar, RDBMS Databases, and business cycles (Revenue, Expenses, Conversion, Treasury) for I/ACT-SGV and Andersen Consulting.
- She was the **pioneer implementor of SIMPLE** (Systems Implementation by Example – a 4th Generation Language created by a Filipino). She taught and assisted the EDP Department of Bataan Nuclear Power Plant in automating their reporting system. She conducted trainings of SIMPLE for end-users in Sydney, Australia and in Osaka, Japan.
- She led the teams of Nixdorf and s2i2 in installing and implementing automated teller machines (ATM) and online teller solutions for several banks (Philippine National Bank, United Coconut Planters Bank, Asian Bank, Traders Royal Bank, Union Bank, Security Bank, Metropolitan Bank) in the country – circa 1988 to the 90s.
- She led the team of Nixdorf and the Philippine National Bank (PNB) to be the first bank certified to successfully connect to Megalink, the first switch in the country.
- She led the team of s2i2 that **first installed the pin security devices for ATM networks** in almost all banks in the country in 1991-97.
- She led the team of Quality Career that successfully trained one hundred (100) scholars of the Department of Science and Technology (DOST) for Y2K preparation.
- She led the team of Oracle that developed the **first application software for pre-paid SMS and calls** for Smart mobile phones in 1999.
- She led the team of Oracle that developed and implemented the **first internet bills presentment and payment system** in the country in 2000 for the Bank of Philippine Islands (BPI).
- She led the teams of Oracle and Beacon that automated business processes thru ERP systems implementation in many local and foreign corporations in the country from 1999 to present.
- She led the team of Oracle that implemented the **pioneering data warehousing systems for a bank (MetroBank) and a telco (PLDT)** in the country in 1999-2000.
- Under IT Konsult and Beacon, she did consulting work to streamline processes and systems for some government agencies like Department of Education (DepEd) for its IT for education initiative (IT4Ed), Commission on Elections (Comelec), Department of Public Works and Highways (DPWH), Department of Interior and Local Government (DILG), Philippine Economic Zone Authority (PEZA), Bureau of Customs (BOC), Bureau of Internal Revenue (BIR), several Local Government Units (LGU), in partnership with the government and several multi-lateral organizations like AusAid, USAID, CIDA, European Council, GTZ.
- She led Beacon in the joint venture consortium with ePLDT in implementing and hosting the eUP Project. This project is computerizing the financial and academic processes in the twenty three (23) campuses of the University of the Philippines System.
- She is leading the teams of Beacon and its joint venture partners who are currently implementing the Government Common Platform (GCP) Project of the Department of Information and Communications Technology (DICT). For the first time, this project will automate the sharing of government data and registries using LifeRay for portal solution, ProcessMaker for business process management (BPM) solution, MarkLogic for NoSQL database, and RedHat for systems software, all represented as reseller by Beacon.
- She is leading the teams of Beacon and Exist Software Lab who are currently automating the processes for Advance Manifest and Legal Case Management and Alert Systems at the Bureau of Customs (BOC) using the Corelate platform.

- She is leading the teams Beacon and Exist Software Lab who are currently automating the Government Operational Management Platform (GOMP) for Trade Facilitation for the Department of Finance (DOF), Department of Trade and Industry (DTI), and DICT using the Corelate platform. This project will finally link the Philippines with the ASEAN Single Window Project of the ASEAN integration initiative.
- She is the **trademark and copyright owner, thru Beacon Solutions, of Corelate**, a disruptive business process orchestration platform - designed, developed, implemented, and copyrighted by Filipinos.
- She led the Beacon team to become the finalist in the 2016 Asia CEO Awards for the SME Company of the Year. The same recognition was received by Beacon last October 17 for the 2017 Asia CEO Awards for SME Company of the Year.
- She led the Beacon team to be awarded by RedHat as the 2017 Partner of the Year for Emerging Products.